



The Company. The Brand.

Quality, Competence, Service



Your Partner for Quality Insulation Materials

URSA is your partner for insulation products and various insulation systems from a single source. URSA is one of the leading insulation companies in Europe and, with our core products (glasswool, extruded polystyrene and foils), we cover all applications in the areas of thermal & acoustic insulation. Whether it is structural engineering, civil engineering or technical insulation, ceilings, walls or floors – you will find that we have quality products to suit almost every need. This offering is coupled with first-class, customised service and problem-solving skills that are difficult to match. As a subsidiary of the Spanish URALITA GROUP, we can draw on the strength of a global company. In future, we aim to further extend our position – by means of innovative products, new business lines and the targeted strengthening of our international market position. You and your projects will benefit from the level of our performance. In addition we are also protecting the environment. High-grade insulation materials help to save energy and to reduce the emission of pollutants, an undertaking that is sure to take on increasing importance in the future.



Frank Wojtalewicz
Chief Executive Officer
URSA International GmbH
Grupo Uralita





Experience Creates Strength

URSA can boast almost 50 years of experience in the insulation material sector and draws together the performance and know-how of two leading insulation material producers: Pfeleiderer and Poliglas. With production sites and sales offices in all European countries as well as Asia, the subsidiary of the URALITA GROUP ranks amongst the strongest companies in its various markets.

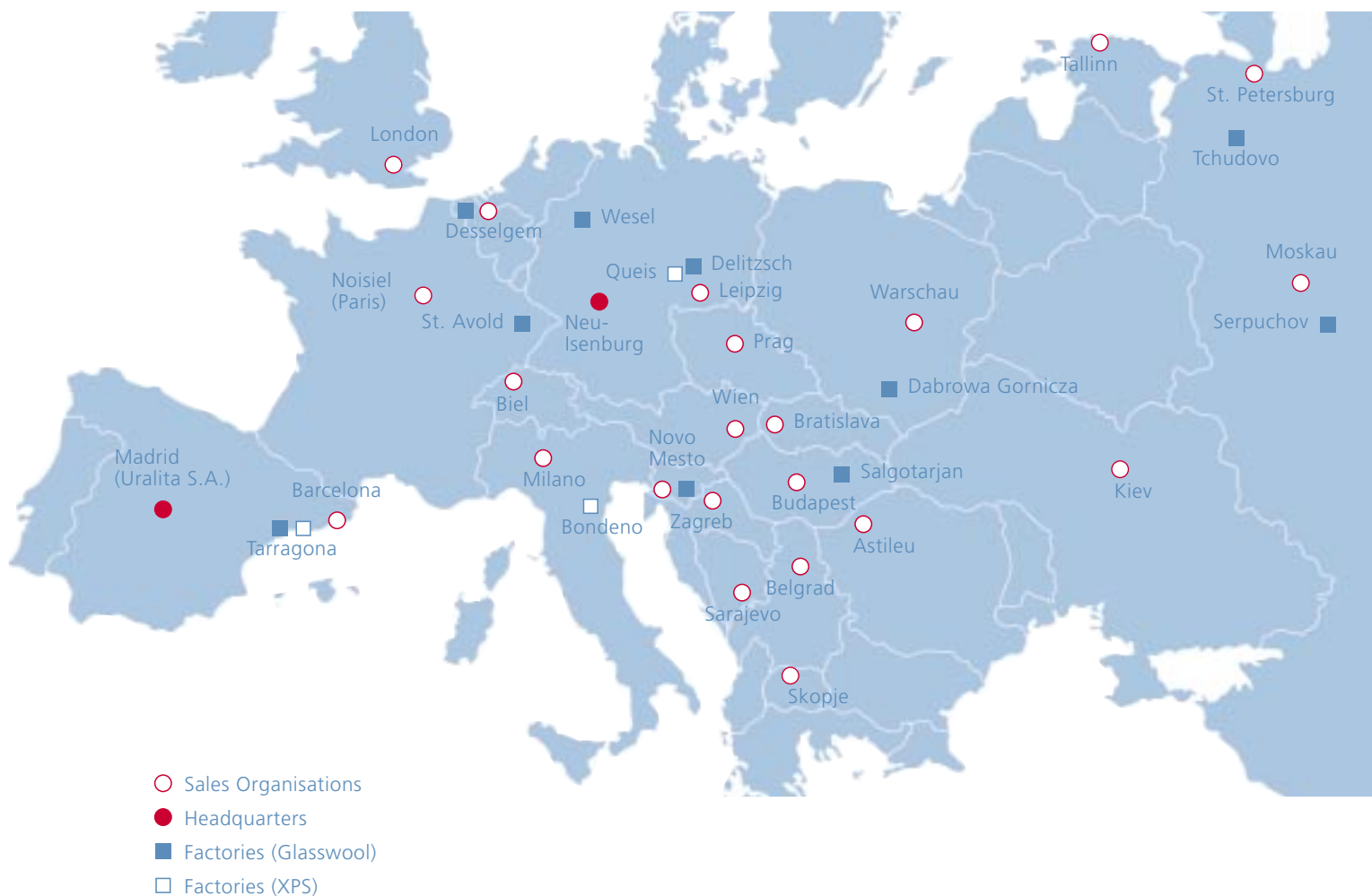
Young company with a long tradition. URSA is the result of the merger of Pfeleiderer and Poliglas after the acquisition of the first one by URALITA GROUP in 2002, and, therefore, embodies the performance and know-how of two leading companies in the field of insulation materials. Given the strong synergies of both companies both in terms of geographical coverage and product range, URSA has become a fully European-wide manufacturer. Pfeleiderer, a company with a tradition dating back more than 100 years, began building its insulation material division in 1991. By means of a series of acquisitions and the development of additional production and distribution sites in Germany, the Benelux countries, Eastern Europe and Russia, the company quickly secured itself a leading market position. Poliglas had been active in this market segment since 1959 and was one of the market leaders in Europe for extruded polystyrene (XPS).

The parent group. URALITA GROUP is a Spanish multinational company that started operations in 1907 and, therefore, is one of the companies with a long tradition in the European building materials industry. With 60 production sites in 11 countries, URALITA GROUP generated Sales of EUR 1.3 billion in 2003. The other three Building Materials divisions within the group (Gypsum, Roofing and Pipe Systems) and the Chemical division of the Group hold leadership positions in Southern European markets.

International Presence

URSA is the third-largest insulation material producer in Europe. With 13 production sites and a closely woven distribution network, we are always close by – from Portugal to Vladivostok and from Sweden to Italy.

Europe-wide network. URSA draws together the insulation material divisions of PFLEIDERER and Poliglas – two production and distribution networks which are not just a perfect geographical match. The traditional markets of Poliglas, a Spanish-based company, were Southern Europe and the Benelux countries. By contrast PFLEIDERER mainly concentrated on the markets of Germany, Eastern Europe and Russia. Under the umbrella of URSA, we now have a Europe-wide network and are the third-largest insulation material manufacturer in Europe.





Top player on the international stage. At 13 production sites more than 2,200 employees generate sales revenues of over EUR 450 million. URSA GLASSWOOL is manufactured in Spain, France and Belgium, at two sites in Germany, in Slovenia, Hungary and Poland as well as in two Russian plants. URSA XPS is produced at three sites in Spain, Italy and Germany. Our closely-woven network of sales offices stretches across Europe and Russia. Almost everywhere URSA is amongst the market leaders. In Russia and in a number of other Eastern European countries, we are leaders in the glasswool segment and in Spain we are leaders in extruded polystyrene. We have also enjoyed a strong position particularly in the growth markets of the new EU partner countries from the very beginning.



URSA GLASSWOOL®

Optimum insulation. URSA GLASSWOOL ensures genuine living comfort thanks to the exceptional insulating properties of the mineral fibres. Our product range features physically optimised, durable and easy to handle materials for almost every application.

Enhanced comfort. In winter cosily warm, in summer pleasantly cool. Isn't that how we like our home and working environment? URSA GLASSWOOL provides the optimal conditions for a pleasant indoor climate. The exceptional insulating properties of mineral fibres keep the warmth right where

you want it. In addition, URSA GLASSWOOL protects you from noise pollution while, thanks to its class "A" fire classification, significantly reducing fire risk.

Products for every application. Whether for lofts, pitched roofs, external or partition walls, floors or ceilings, new construction or refurbishment - URSA has glasswool products for almost every structural engineering application. Diffusion behaviour and airtightness of the individual functional layers are ideally tailored to the respective requirements. They lead to optimum building components, in terms of building physics, for lasting thermal and acoustic insulation.



Easy to handle, perfect results.

Thanks to their flexibility, URSA insulation boards and felts can be quickly and easily installed with minimum waste. Through their outstanding insulation properties, they ensure a low heating demand in buildings. In this way they help to relieve the burden on the environment. Unwanted thermal bridges are effectively prevented. And it goes without saying that URSA insulation materials are safe and may be handled without the need of any particular protective measures.



URSA XPS®

High compression strength.

Where thermal insulation is also expected to provide a high degree of resistance to compression, URSA XPS is the material of choice. The extruded polystyrene rigid foam offers optimum properties from the building physics angle, cost-effective solutions and easy handling.

More than insulation. It is frequently the case that an insulation material must offer excellent compression strength in addition to good thermal insulation. For example, perimeter insulation in cellars and basements, either for buildings that are subjected to heavy traffic or in conjunction with

load-bearing foundation elements. Add to this the need for lasting protection against ground moisture, rising ground water as well as erosion through mineral salts or acidic soils. Compression strength also plays an important role in the choice of insulating materials for inverted or flat roofs.

Energy saving and

environmentally friendly. URSA XPS is the ideal insulation material for all insulating applications exposed to a pressure load. Thanks to its closed cell structure, URSA XPS HR (high resistance) rigid foam offers a high level of thermal insulation, low moisture absorption and excellent compression strength. Structures with URSA XPS demonstrate optimum physical performance and cost-effectiveness



thanks to a material which is easy to work with no matter what the weather conditions are. Its excellent insulation properties ensure a low heating demand in buildings and, in this way, help to relieve the strain on the environment. In addition, URSA XPS N (nature) is produced without damaging the environment by means of foaming with CO₂.



URSA SECO®

Everything from one source.

Modern building technologies are dependent on an optimum combination of the building materials used. URSA SECO, URSA GLASSWOOL and URSA XPS offer a system of ideally combined insulation materials and components for the insulation of pitched and flat roofs, facades and other building elements.

Pitched roof insulation with a system guarantee. Perfect solutions need components from a single source. New insights and changing regulations make the combining of building materials in construction work even more

complex. During the planning phase it is, therefore, more important than ever to bear in mind the interaction between all the building materials to be used. Whether for the construction of a new pitched roof, or the renovation of an existing one, URSA SECO and URSA GLASSWOOL provide the ideally matched elements of an integrated insulation system.

Optimally matched. URSA SECO underlays offer high diffusion solutions for insulation between rafters. Furthermore, during the construction phase they provide protection from rain, hail or torrential showers. Thanks to their paste-like structure, URSA SECO



adhesives ensure optimum, wind and water-tight adhesion to surfaces below the roof covering. URSA SECO vapour breaks and vapour barriers complete the system on the internal surfaces and are the guarantee for lasting airtightness coupled with optimally adjusted vapour diffusion.



URSA TECH®

Insulate, protect, save. URSA TECH offers a wide array of products for technical thermal and acoustic insulation ranging from insulation materials for water & heating pipes, waste conduits and cylinder jackets through to certified products for the shipbuilding industry.

Technical insulation materials for every application. Technical insulation materials insulate, protect and save energy. URSA TECH offers a wide range of products to meet these requirements – from acoustic insulation to protective coverings for hot surfaces or insulation to

minimise the effects of condensation. Special glasswool pipe covers, lamellae mats, technical boards and felts are available for the insulation of pipes, conduits and containers. As well as unfaced insulation materials, our range also includes faced products such as mesh reinforced aluminium foil as a vapour barrier or glass fibre fleece facings in soundproofing structures. Moreover, we offer tailor-made products to suit your requirements, such as in the production of silicon-free insulation materials.

Approved for shipbuilding. URSA TECH manufactures a series of non-flammable, certified insulation materials for the shipbuilding



industry. Glasswool insulation materials with woven glass fibre facings are very much in demand in this sector. The woven fibre-glass facing provides surface protection and can also accommodate further coatings applied on the spot like, for instance, liquid plastic vapour barriers.



Competent and Innovative

With URSA products you are safe. Strict controls guarantee a level of quality on which you can build. The ongoing work of our research and development division ensures that you are always supplied with products that are on the cutting edge of insulation technology.

Certified quality. You can rely on the quality of URSA products. All our building insulation materials are approved by the construction industry's appropriate regulatory authorities and carry the CE label. They are manufactured around Europe in the most modern production facilities. Strict controls by our quality management division, certified according to ISO 9001, are the guarantee for a consistently high standard of performance. In addition to our internal controls, we also regularly submit our products for external tests. We can, therefore, with a clear conscience guarantee that URSA products are free of defects.

Our innovation promise. There's always room to improve what is already good. Our research and development division, with its global network of partners, is constantly working on making URSA products even more high performance, cost-effective and environmentally compatible. The CO₂ method for the foaming of XPS insulation materials or the development of our own biosoluble mineral wool products are just two examples. In future, too, we can promise you innovative solutions that are customised to suit your exact requirements.







Active for You

We give the highest priority to customer satisfaction. With our Europe-wide network of production and distribution sites, we are always close by. If you have any questions or require assistance with your planning, our customer service and technical staff are always ready to help.

Service for satisfied customers. Only if you are completely satisfied, do we really feel that we have achieved our objective. At URSA we listen – after all some of our best ideas emerge from the dialogue with people from the building trade, architects, contractors and developers. We support you in your daily work through technical information, assistance with interactive planning and tenders as well as customer training courses. We are constantly expanding our network of construction advisory centres.

Always close by. With our efficient Europe-wide logistics network of production and distribution sites, we can offer you fast, punctual deliveries, be it through stockists or directly to the building site in the case of large-scale projects. Furthermore, our international production network guarantees cost-effective production, the flexibility to deliver a mixture of products and the ability to reliably deliver products at any time.



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